

## **HOW TO DO BUSINESS WITH THE U.S. ARMY SPACE AND MISSILE DEFENSE COMMAND/ARMY FORCES STRATEGIC COMMAND**

The Army Space and Missile Defense Command/Army Forces Strategic Command relies on industry, non-profit organizations, universities, and government laboratories to perform its mission through contracts, grants, cooperative agreements and other transactions. It fully supports the national policy of positive and continuing efforts to encourage all small business concerns, including Small Disadvantaged Businesses (SDB), Woman-Owned Small Businesses (WOSB), Service-Disabled, Veteran-Owned Small Businesses (SDVOSB), Historically Underutilized Business Zone (HUBZone) Small Businesses and Historically Black Colleges and Universities and Minority Institutions (HBCU/MI), to participate and share in these acquisitions.

SMDC/ARSTRAT strives to place a fair proportion of its total procurement dollars for supplies and services with small businesses. Command small business personnel are available to assist small business firms in becoming familiar with the SMDC/ARSTRAT organization and provide counseling and guidance related to the small business programs. The Small Business Office will also assist you in understanding the procurement procedures and provide information on sub-contracting opportunities to advance the growth and development of small businesses and HBCU/MIs in becoming competitive contractors.

These guidelines provide a simplified procedure for doing business with SMDC/ARSTRAT. The associate director for the Office of Small Business Programs acts as the SMDC/ARSTRAT point of contact and will respond to your inquiries and provide any business counseling that you may require.

We welcome the opportunity to assist the small business community in pursuing SMDC/ARSTRAT procurement opportunities.

## **STEPS TO TAKE IN DOING BUSINESS WITH THE U.S. ARMY SPACE AND MISSILE DEFENSE COMMAND/ARMY FORCES STRATEGIC COMMAND**

**STEP 1:** Review SMDC/ARSTRAT's Web site: <http://www.smdc.army.mil>. Become familiar with the organization's structure. Click on Business and review contract information.

**STEP 2:** Call or write to the SMDC/ARSTRAT Office of Small Business Programs (OSBPs):  
U.S. Army Space and Missile Defense  
Command/Army Forces Strategic Command  
ATTN: SMDC-SB  
P.O. Box 1500  
Huntsville, AL 35807-3801  
(256) 955-3412 or Toll Free: 866-260-8428

or for Colorado Springs actions:

U.S. Army Space and Missile Defense  
Command/Army Forces Strategic Command-  
Colorado Springs  
ATTN: SMDC-RDCM-W  
350 Vandenberg St.  
Peterson Air Force Base, CO 80914-4912  
(719) 554-1960

**STEP 3:** Discuss your company's capabilities and interests with the small business staff. Request an SMDC/ARSTRAT organization chart. Request status of procurements in which you are interested.

**STEP 4:** Frequently review the FEDBIZOPPS Web site at <http://www.fedbizopps.gov> for contracting and subcontracting opportunities.

**STEP 5:** Be alert to announcements of industry briefings, business opportunity conferences, and trade fairs in your area. Make it a point to participate whenever possible. This is an excellent opportunity to meet with technical and/or acquisition personnel who are searching for qualified firms that may serve to support their mission requirements.

**STEP 6:** Follow-up with the Office of Small Business Programs. Be sure your Central Contractor's Registration information is up-to-date and accurate.

# **Doing Business with The U.S. Army Space and Missile Defense Command/ Army Forces Strategic Command**

**(SMDC/ARSTRAT)**



**Office of Small  
Business Programs  
(OSBPs)**

## **SMDC/ARSTRAT OFFICE OF SMALL BUSINESS PROGRAMS (OSBPs)**

Located in Room 1023  
at Wernher Von Braun Complex, Bldg 5220  
Redstone Arsenal, Alabama 35898  
Phone: (256) 955-3412 Fax: (256) 955-2654  
Toll Free: 866-260-8428

Ms. Christine Ryan  
Associate Director for Small Business Programs  
Email: [Christina.ryan@smdc.army.mil](mailto:Christina.ryan@smdc.army.mil)  
Ms. Sandra Carter – Small Business Specialist  
Email: [Saundra.carter@smdc.army.mil](mailto:Saundra.carter@smdc.army.mil)

### **Access to OSBP via the Internet:**

<http://www.smdc.army.mil/SmallBusiness/Office.html>

The site contains a wealth of information on the subjects listed below:

- How to Do Business
- News
- Acquisition Forecast
- Contracts Office
- Programs
- Resources
- Conferences
- Links to other procurement related sites.

### **Outreach Program Areas:**

- Small Business
- 8(a)/ Small Disadvantaged Business (SDB)
- Woman-Owned Small Business (WOSB)
- Veteran-Owned, and Service Disabled Veteran Owned Small Business (SDVOSB)
- Historically Underutilized Business Zone (HUBZone) Small Business
- Historically Black Colleges and Universities/ Minority Institutions (HBCU/MI)

### **Other DOD Programs:**

- Mentor-Protégé Program
- Indian Incentive Program
- Small Business Innovation Research
- Small Business Technology Transfer

## **SMDC/ARSTRAT's MISSION**

The U.S. Army Space and Missile Defense Command/ Army Forces Strategic Command (SMDC/ARSTRAT) is the Army Service Component Command to the U.S. Strategic Command. SMDC /ARSTRAT missions are global in nature and provide space operations, information operations, global strike, integrated missile defense and C4ISR (command and control, communications, computers, intelligence, surveillance and reconnaissance).

SMDC/ARSTRAT, headquartered in Arlington, Va., oversees a number of Army elements around the globe to accomplish its challenging and diverse mission.

- The 1st Space Brigade in Colorado Springs, Colo., conducts space operations to enable delivery of decisive combat power. The 100th Missile Defense Brigade (Ground-based Midcourse Defense), Colorado Army National Guard, will oversee the GMD system. SMDC/ARSTRAT manages the Army's astronauts at the NASA Astronaut Detachment, Johnson Space Center, Houston, Texas. SMDC/ARSTRAT is also the Army proponent for the space operations career field.
- The Technical Center (TC) in Huntsville, Ala., is the research and development element of the command. The TC performs directed energy, space, and missile defense research and development. It also is the command's lead organization and executing agent for developmental and operational test and evaluation for the following test facilities and support activities:
  - The High Energy Laser Systems Test Facility (HELSTF) at White Sands Missile Range, N.M., serves as a national center for high-energy laser research, development, testing, and evaluation. It is the only laser facility capable of placing continuous wave megawatt laser light on a variety of targets.
  - The U.S. Army Kwajalein Atoll/Ronald Reagan Ballistic Missile Defense Test Site's

unique geographical location in the central Pacific, with its unmatched suite of radars, instrumentation, and test support facilities, offers extensive flexibility for ballistic missile testing and space-object tracking and Equatorial Space Launch.

- The Future Warfare Center (FWC), with offices in Huntsville, Ala.; Colorado Springs, Colo.; and Arlington, Va., develops the Army's space and missile defense doctrine and concepts, and ensures Army-wide solution integration. The FWC rapidly advances innovations for space, missile defense, C4ISR, and information operations to the warfighter through prototype development, experimentation and wargames, analytical assessments, and modeling and simulation development. FWC also manages High Performance Computer centers in the Joint community and handles Advanced Concept Technology Demonstration (ACTD) management.
- The TRADOC Systems Manager Ballistic Missile Defense System (BMDSM) in Arlington, Va., and Huntsville, Ala., is responsible for the integration of DOTMLPF (Doctrine, Organizations, Training, Materiel, Leader development, Personnel, and Facilities) activities across all BMDS elements. It is also the Army's TRADOC Systems Manager for Ground-based Midcourse Defense (TSM GMD).
- The Technical Interoperability and Matrix Center (TIMC) in Huntsville, Ala., integrates technical and operational requirements with materiel developers, improves interoperability for our Joint and Coalition warfighters, and advances space and integrated Air and Missile Defense. TIMC also has responsibility for the management of the command's matrix employees.